

ROBUST REVENUE GROWTH, +16.4% IN Q3 2018

GL EVENTS (ISIN: FR0000066672 - TICKER: GLO), THE INTEGRATED EVENT INDUSTRY GROUP, REPORTS ITS CONSOLIDATED REVENUE FOR THE NINE-MONTH PERIOD ENDING 30 SEPTEMBER 2018.

2018 third-quarter revenue reached €224.7 million, up 16.4 % from the same quarter last year. At 30 September 2018, revenue for the first nine months totalled €769.7 million, an increase of 11.7% (+11.6% LFL*) from the same period last year. International markets accounted for 52 % of this amount. The integration of recently acquired companies offset the adverse currency effect from the Turkish Lira and the Brazilian real (-€26.6 million).

REVENUE (€M)	2018 REPORTED BASIS	2017 REPORTED BASIS	2016 REPORTED BASIS	CHANGE 18/17	CHANGE 18/16
Q1	286.0	283.2	236.2	+1.0%	+21.1%
Q2	259.0	212.9	253.8	+21.7%	+2.1%
Q3	224.7	193.0	207.6	+16.4%	+8.2%
CONSOLIDATED TOTAL	769.7	689.1	697.5	+11.7%	+10.3%

*: Like-for-like defined as at constant structure and exchange rates (2018 exchange rates applied to 2017 revenue)

Olivier Ginon, GL events Group's Chairman commented: "*With more than 11% in organic growth, the Group's performance for the first nine months confirms our target for marking the Group's 40th anniversary and 20th year as a publicly traded company by exceeding the €1 billion revenue milestone in 2018. One day after announcing the success of our capital increase, our business performances since the start of year highlight our ability to capture growth and create value in France and international markets.*"

SALES BY DIVISION

REVENUE AT 30/09 (€M)	2018 REPORTED BASIS	2017 REPORTED BASIS	2016 REPORTED BASIS	CHANGE 18/17	CHANGE 18/16
LIVE	416.3	326.5	372.2	+27.5%	+11.8%
EXHIBITIONS	133.1	142.0	113.2	-6.3%	+17.6%
VENUES	220.3	220.6	212.1	-0.2%	+3.8%
CONSOLIDATED TOTAL	769.7	689.1	697.5	+11.7%	+10.3%

GL EVENTS LIVE, registered €416.3 million in revenue, up 27.5% from 30 September 2017 (+22.9% LFL*).

In the third quarter, GL events Live provided overlay delivery for the Asian Games of Djakarta, the Ryder Cup in Paris, the European Games of Glasgow, and the Evian Golf Championship Trophy, premium quality services for increasingly high profile sports events. In addition, this division also produced new grandstand seating for the Aix en Provence stadium and contributed

significantly to the recurrent events such as the French 14th of July Bastille Day ceremonies in Paris, the Maison et Objet trade show, the festivals/boat shows of Cannes and Monaco.

GL EVENTS EXHIBITIONS had revenue for the first nine months of €133.1 million, down 6.3% (-3.4% LFL*) in a year not including Sirha and the Biennial Rio de Janeiro International Book Fair. Business volume generated by the Global Industrie exhibition in March 2018 (with the next edition to be held in 2019 at Lyon-Eurexpo) as well as the integration of FISA in Chile provided growth drivers for this division. The September edition of the Première Vision Paris trade show delivered another good operating performance (in number of attendees and exhibitors). This trade show remains a global benchmark in the fashion sector.

GL EVENTS VENUES had revenue of €220.3 million, remaining stable in relation to 30 September 2017 (+3.5% LFL*). In the third quarter, this division hosted a number of important conventions and exhibitions: Formobile, the International Congress of Mathematicians, Mega Artesanal, Hinode Fest, Rio Oil & Gas, Equipotel in Rio de Janeiro and Sao Paulo, European Society of Human Reproduction, Eusospine at CCIB Barcelona, Euroskills at Hungexpo, the Metz International Fair.

The City of Reims confirmed by its vote of 24 September the selection of GL events to manage the three event venue facilities (Reims Exhibition Centre, the Convention Centre and the multi-functional arena) under renovation or construction (see the press release of 18 July 2018). This destination is expected eventually to generate more than €10 million sales per year.

OUTLOOK

In light of the achievements of the first nine months and events planned in the 4th quarter, the Group confirms its guidance for annual growth of more than 8% (based on average exchange rates for the Turkish Lira and the Brazilian real comparable to those of H1) and is expecting a significant improvement in net income attributable to the Group for the 2018 full year.

The process of acquiring the three companies subject to letters of intent (LOI) and a period of exclusivity) in China, announced in connection with the capital increase, is moving forward in a satisfactory manner with the closings expected between November 2018 and March 2019.

NEXT PRESS RELEASE:

2018 ANNUAL REVENUE: 15 JANUARY 2019 AFTER THE CLOSE OF TRADING

FOR MORE INFORMATION VISIT OUR WEBSITE AT GL-EVENTS.COM



About GL events: The Group is a world-class provider of integrated solutions and services for events operating across the three main market segments: conventions, conferences, congresses; cultural, sports and political events; trade shows / B2B and B2C exhibitions and consumer fairs. GL events' activities are organised into three major business divisions. **GL events Live** offers expertise covering all business line specialisations and services for corporate, institutional and sports events to provide turnkey solutions from consulting and design to staging the event itself. **GL events Exhibitions** manages and coordinates the Group's portfolio of more than 300 proprietary trade fairs covering a wide range of sectors: food industry, culture, textiles/fashion, manufacturing... **GL events Venues** manages a network of 40 venues (convention and exhibition centres, concert halls and multi-purpose facilities) in France and international destinations.



Present on five continents with operations in more than 20 countries, GL events has 3,934 employees. GL events is listed on Euronext Paris, Compartment B (mid caps).

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